

Job Description - Investment Analyst – Retail Finance at IFMR Investment Adviser

About Us

IFMR Investment Adviser provides high quality non-binding investment advice and recommendations to the Investment Manager in asset classes that impact the financially excluded, such that we assist the investment managers to achieve desired investor outcomes. IFMR Investment Adviser is currently advising the IFMR FImpact Investments Fund aimed at a select group of high quality microfinance institutions in the coming months. Going forward, IFMR Investment Adviser intends to work with several such funds, each fund meeting specific needs of the underlying asset classes.

Job description: Investment Analyst – Retail Finance

We are looking for an experienced, highly talented and motivated individual with a deep understanding of Indian financial markets, fund structures and applicable regulations to fit the position of an Investment Analyst (IA). The IA will report to Senior Investment Analyst / Investment Manager.

The IA will be expected to perform the following key roles and more:

- Build a strong pipeline of good quality retail finance investment opportunities in identified asset classes
- Applying sector knowledge in support of the appraisal, structuring, negotiation and processing of retail finance investment transactions
- Conduct due diligence visits on potential clients and refine existing processes as may be required.
- Review, analyse and monitor the financial and operating performance of retail finance clients;
- Actively support knowledge sharing and building of retail finance expertise in IFMR Investments.
- Maintain a thorough understanding of retail finance market in India, provide market intelligence and develop strong business network
- Developing business marketing material for potential investors, including private placement memoranda, business plans, fund models, pitch books and other discussion documents
- Devising and managing systems and processes to keep potential investors engaged
- Devising a system to monitor progress made in various conversations with investors
- Keeping track of regulations and other factors that would affect current and prospective investments in the retail finance sector. Possess the experience and ability to provide an impact analysis of the same to the investor community
- Actively contribute to fund strategy formulation and pipeline planning
- Ensure close integration and coordination with the IFMR Group companies.